

Kaiser Permanente

DHCS Skilled Nursing Facility Workforce and Quality Incentive Program

March 28, 2025
12:00pm-1:00pm (PST)

Welcome | Webinar Housekeeping

1

AUDIO & VIDEO DISABLED

Participant audio and video are disabled to avoid any disruptions during the presentation.

2

WEBINAR RECORDING

This session is being recorded and will be available on the Community Provider Portal on KP.org.

3

Q&A SESSION

Q & A time will be allocated at the end of the presentation for additional questions. You may post questions at any time using the Q&A feature. You may also raise your hand during Q&A to be unmuted and ask a question.

4

RESOURCES

The presentation, FAQ Document, and recording will be available on the Community Provider Portal on KP.org.

Agenda

WELCOME & INTRODUCTION	12:00 PM – 12:05 PM
SNF WQIP OVERVIEW	12:05 PM – 12:10 PM
KP QUALIFIED BED DAY CALCULATION AND PAYMENT PROCESS	12:10 PM – 12:20 PM
FREQUENTLY ASKED QUESTIONS	12:20 PM – 12:30 PM
QUESTION & ANSWER SESSION	

SNF WQIP Overview

SNF WQIP is a directed payment program in the Medi-Cal Managed Care delivery system for eligible providers and for rating Periods **between January 1, 2023, and December 31, 2026.**



ELIGIBILITY

- Freestanding SNF Level-B and Adult Freestanding Subacute Facility Level-B
- Eligible to participate in the Medi-Cal program
- Furnish services under a Network Provider Agreement

Reference: [DHCS SNF WQIP Qualifying List](#)



EXCLUSIONS

- Facilities such as freestanding pediatric subacute care facilities, intermediate care facilities for the developmentally disabled homes, distinct part facilities, and SNFs with 100% designated special treatment program beds are not eligible.
- Facilities with Class AA or A citations issued by California Department of Public Health are excluded from payments or face reductions



QUALITY

- Metrics used to calculate payment focus on workforce, clinical, and equity measures
- DHCS calculates each facility's performance metrics for payment

References: [DHCS SNF WQIP Information page](#)
[Skilled Nursing Facility Workforce & Quality Incentive Program: 2023 Technical Program Guide](#)

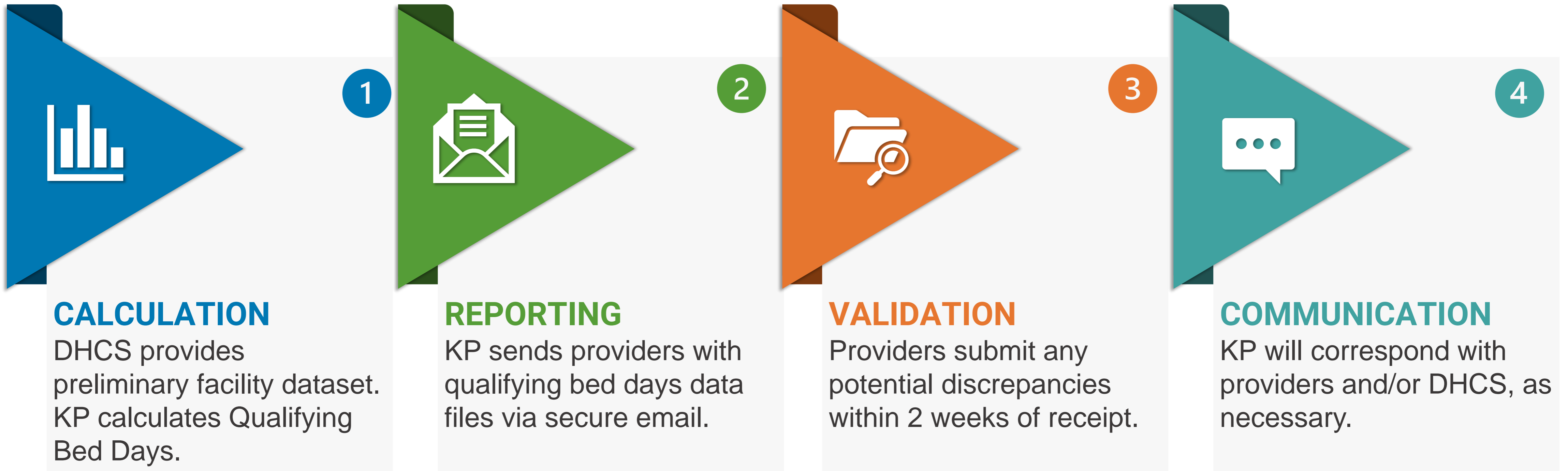


PAYMENT

- Payments are based on
1) interim and
2) final per diem amounts
- Payments directed From DHCS to Managed Care Plans (MCPs) to SNFs

Qualifying Bed Days Reporting

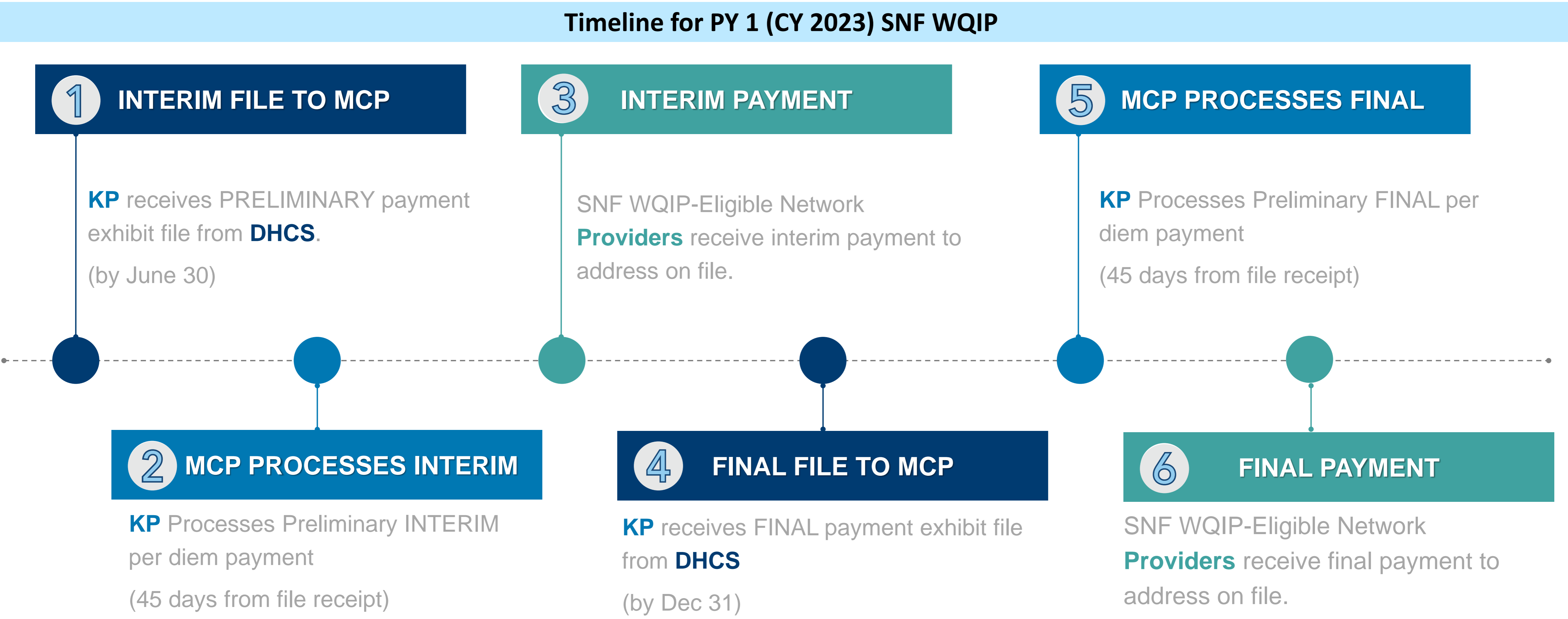
Each quarter Kaiser Permanente (KP) will calculate SNF-WQIP Qualifying Bed Days and share reports with SNF WQIP-Eligible Network Providers.



Inquiries or discrepancies should be emailed to SNF-WQIP-PAYMENT-INQUIRIES@kp.org

Payments to SNF WQIP-Eligible Network Providers

For each Program Year, DHCS will aim to calculate quality scores and provide payment exhibits directing KP to pay semi-annually. Eligible Network Provider should expect Interim and Final payments following rating period:



For PY2 (CY 2024) payments, DHCS is the trigger for payment, KP is aware of draft policy letter and subsequent dates (link [here](#))

SNF WQIP Payment Criteria

SNF WQIP Eligible Network Providers receive payment if all criteria elements are met:



CLEAN CLAIM ✓

Clean claims paid exist for SNF Services from contracted SNF in calendar year.



KP MEDI-CAL ENROLLED ✓

Member is enrolled in Medi-Cal Line of Business as primary payor during dates of service.



NETWORK PROVIDER ✓

Must be a KP contracted network provider during dates of service.



NO CDPH AA / A CITATIONS ✓

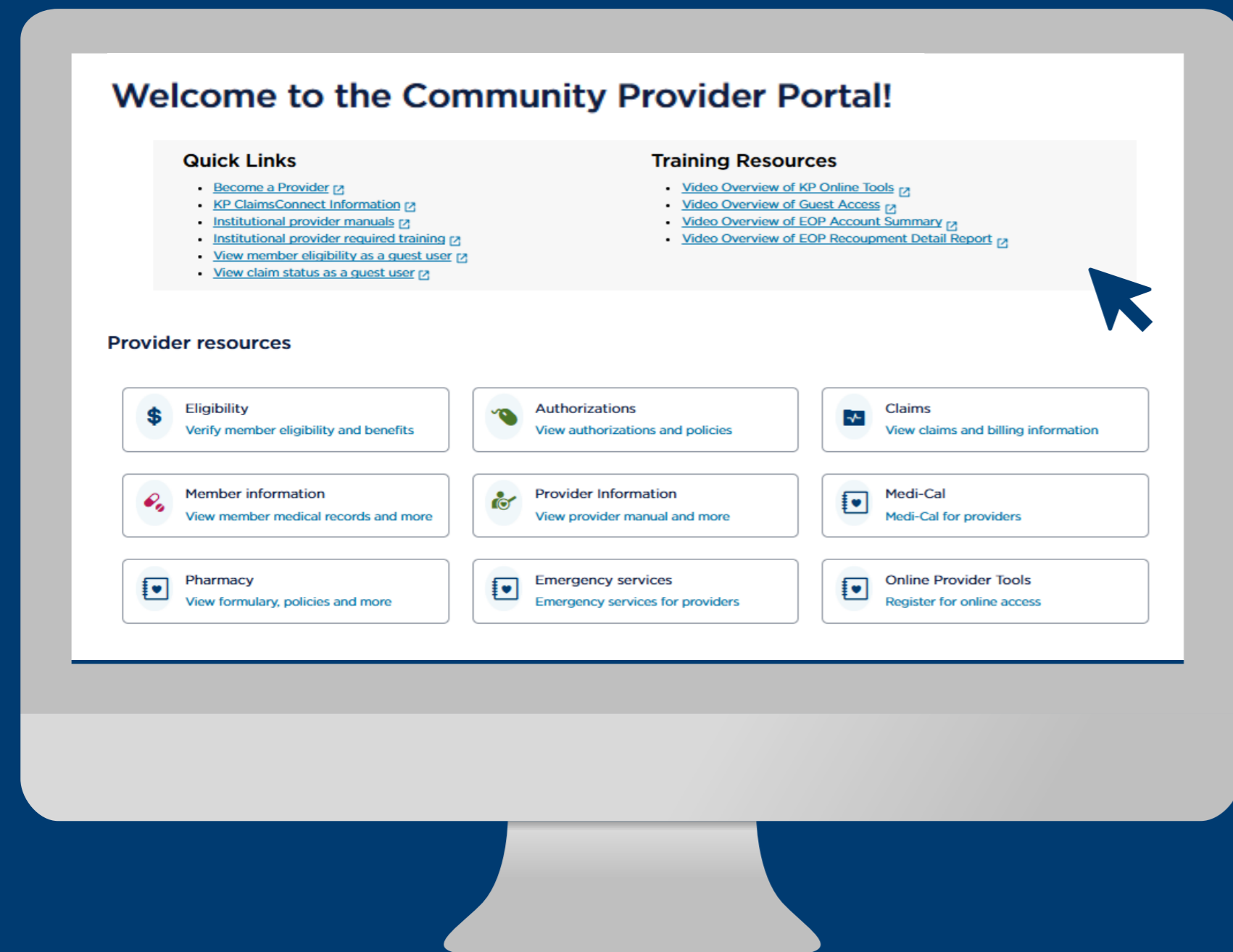
No AA Citations or provider disqualified for CY.
With A Citation, provider receives 40% penalty.

CY 2023 DATES: INTERIM payment was issued on April 25, 2024* and FINAL payment was issued on February 3, 2025

Please Note: In 2023, KP was a Plan Partner in 17 Counties. If a member was enrolled in KP through a Plan Partner (i.e., delegated), please reach out to the Plan Partner.

*Few Providers that were paid July 30, 2024

Provider Resources



Links to today's webinar presentation and FAQ will be distributed to registered participants and available to all on the Medi-Cal Community Provider Portal on kp.org

SKILLED NURSING FACILITY (SNF) WORKFORCE AND QUALITY INCENTIVE PROGRAM (WQIP) FREQUENTLY ASKED QUESTIONS

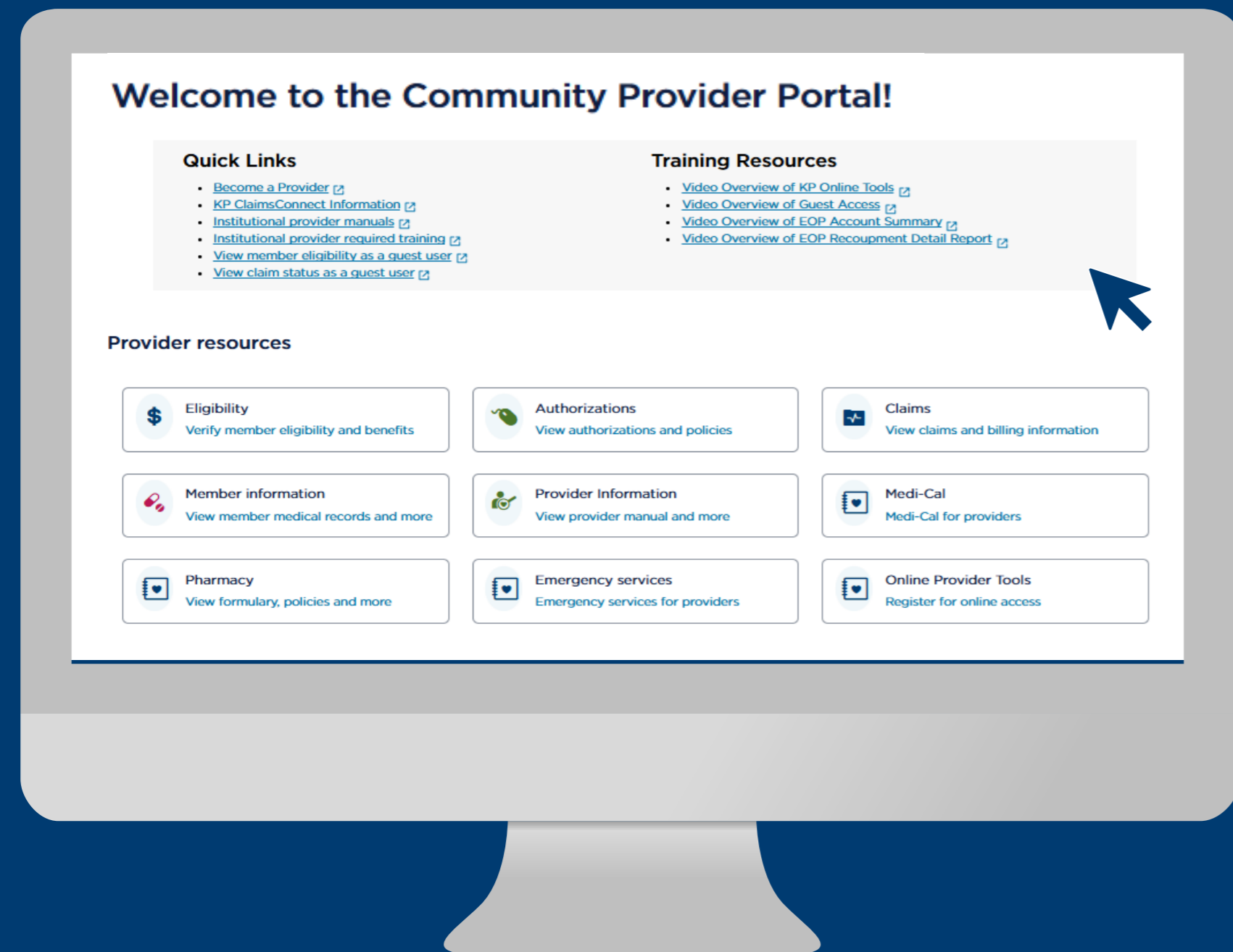
- 1. How can I ensure that our Skilled Nursing Facility is on the Department of HealthCare Services (DHCS) Qualifying List?**
 - a. Please visit [DHCS for SNF WQIP](#) requirements or access the current [DHCS qualifying list](#)
- 2. Have SNF WQIP payments been processed by Kaiser Permanente (KP)?**
 - a. KP has processed SNF WQIP payments to eligible SNF providers for the 2023 program year. We will process payments for future program years as we receive the necessary information from DHCS.
- 3. How can I submit a request to KP for SNF WQIP payment details?**
 - a. Please submit a request via email SNF-WQIP-Payment-Inquiries@kp.org and include the nature of your request, SNF Entity name and National Provider Identification (NPI) number
- 4. What is the SNF WQIP payment criteria?**
 - a. Providers must meet the following eligibility and payment criteria to receive payment:
 1. Clean claim(s) paid must exist for SNF Services from SNF
 2. The SNF must be a contracted KP network provider.
 3. Member is enrolled in Medi-Cal Line of Business as primary payor during dates of service.
 4. The Member was actively enrolled in KP during the time of service.
 5. There are no A or AA Citations for the SNF
 6. Facilities such as freestanding pediatric subacute care facilities, intermediate care facilities for the developmentally disabled homes, distinct part facilities, and SNFs with 100% designated special treatment program beds are not eligible.
- 5. How do I submit an inquiry for a possible payment discrepancy?**
 - a. Please submit an inquiry to SNF-WQIP-Payment-Inquiries@kp.org and include the nature of your request, SNF Entity name and National Provider Identification (NPI) number
- 6. Does KP have SNF WQIP data posted for providers to reference?**
 - a. KP will send data files to SNF WQIP eligible network providers. Enhancements to post data is currently in review.
- 7. How can providers stay up to date with SNF WQIP at Kaiser Permanente?**
 - a. KP plans to hold ongoing webinars for network SNF Providers in accordance with APL 25-002. Webinars will provide program updates and allow for live Q&A sessions. Information on future webinars are forthcoming and will be shared on the KP Medi-Cal Provider Portal:
KP North Region: [Northern California KP Providers](#)
KP South Region: [Southern California KP Providers](#)

Definitions

Key terms used in this presentation:

- **Clean Claim:** A claim that can be processed without obtaining additional information from the provider or from a third party, including invoices that meet DHCS established billing and invoicing requirements (Code of Federal Regulations (CFR) section 447.45(b)).
- **Network Provider:** Any Provider or entity that has a Network Provider Agreement with Contractor, Contractor's Subcontractor, or Contractor's Downstream Subcontractor, and receives Medi-Cal funding directly or indirectly to order, refer, or render Covered Services under this Contract. A Network Provider is not a Subcontractor or Downstream Subcontractor by virtue of the Network Provider Agreement (DHCS and KFHP Statewide contract)
- **Payment Exhibit:** For each PY, DHCS will aim to calculate quality scores and provide payment exhibits directing MCPs to pay the interim per diem amount during the first part of the CY following the Rating Period, and the final per diem amount during the second part of the CY following the Rating Period. ([APL 25-002](#))
- **Plan Partner:** Refers to the organizations or entities that work with Medi-Cal Managed Care. These partners operate under rigorous managed care contracts to provide quality, equitable, comprehensive coverage for Medi-Cal managed care members. KP was a Plan Partner in 17 counties in 2023, including: Alameda, Contra Costa, Kern, Los Angeles, Marin, Napa, Orange, Riverside, San Bernardino, San Francisco, San Joaquin, San Mateo, Santa Clara, Solano, Sonoma, Ventura, and Yolo County. ([DHCS MCP FAQ](#))
- **Class A citations:** Citations issued by CDPH to facilities for actions where there is imminent danger of death or serious harm to a resident or a substantial probability of death or serious physical harm. ([WQIP Technical Program Guide](#))
- **Class AA citations:** Citations issued by CDPH to facilities for actions that are the proximate cause of resident death. ([WQIP Technical Program Guide](#))

Provider Resources



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KP Contacts

For SNF WQIP Payment inquiries, please email:

SNF-WQIP-Payment-Inquiries@kp.org

For questions and technical assistance related to SNF WQIP, please contact your Long-Term Services & Support (LTSS) Liaison:

NCAL: Phil Perez - 626-405-5388, liaison-medi-cal@kp.org
SCAL: Engrid Smith - 510-987-4023, liaison-medi-cal@kp.org

Thank you for your participation!

Q & A Session

Please use the Q & A feature to post a question



You may also raise your hand to be called on and ask